Gianluigi Zarantonello

Digital Transformation Executive | Fashion & Luxury Industry

gianluigi.zarantonello@gmail.com | 349-6453514
www.gianluigizarantonello.it | Montegrotto Terme (PD) - Milan

Executive Summary:

Digital Transformation Executive with 20+ years of experience in the fashion and luxury industry. Specialized in driving the convergence between business strategy and technological innovation, orchestrating digital transformation projects on a global scale. Proven track record of building omnichannel ecosystems and implementing innovative solutions that accelerate business growth.

Professional experience

Global Digital Solutions Director

Valentino Spa November 2016 – June 2025

- Leads the global digital transformation of a leading luxury brand, orchestrating the strategic integration of business and technology globally
- Develops and governs the company's technology ecosystem in direct collaboration with HR, IT and business functions, acting as a strategic bridge
- **Implements omnichannel strategies** and innovative customer experience solutions on an international scale

Chief Digital Officer

OVS Spa January 2015 – October 2016

- Coordinates the entire customer-facing technology stack for a portfolio of 9 brands (OVS, Coin, Coincasa, Upim, Excelsior Milano, Iana, Eat's, Blukids, Shaka Innovative Beauty)
- Leads governance, research and analytics of digital technologies with a focus on retail innovation
- **Develop data-driven strategies** for optimizing the omnichannel customer experience

Digital Marketing Manager

Coin Group

March 2012 – December 2014

- **Leads the integrated digital strategy** for 6 of the group's brands, orchestrating multifunctional teams and cross-brand projects
- Implements digital transformation projects focused on customer experience and marketing technology

• Develop scalable digital communication frameworks on multiple properties

Web Marketing Manager

Coin

September 2006 – March 2012

- **Pioneer of digital strategies** for the Coin, Upim and Excelsior Milano brands in the presocial and mobile era
- **Develops innovative projects** in web marketing and new media, creating the foundations of the omnichannel approach

Digital Marketing Consultant

Independent Activity
November 2005 – September 2006

• **Strategic advisory** for several companies on marketing, communication and digital transformation

Head of project and Community Manager

Connecting-Managers *June 2003 – September 2006*

- Leads the first digital professional networking project in Italy with thousands of members (marketing managers, advertising professionals, consultants, web solution providers)
- **Develop innovative omnichannel strategy** by integrating online activities with over 40-50 annual live events nationwide
- Orchestrates the digital community and coordinates editorial team for the creation of strategic content

Marketing Manager

News Agency Europe November 2005 – September 2006

- **Develops digital marketing strategy** for news agencies with an online focus, remotely managing B2B products, press office outsourcing services and digital solutions for SMEs
- Implement SEO/SEM strategies and company website upgrades to improve online presence and customer acquisition
- He manages the evolution of the agency's corporate image and brand identity, coordinating communication and marketing activities

Senior Content Manager

Comunitazione.it November 2005 – September 2006

- Coordination of the editorial team and management of the workflow of the publishing system, supervising professional editors and registered contributors
- Pioneer in the development of one of the first Italian collaborative platforms with an internal social network system, user profiles and activity stream (2002)
- **Development of strategic partnerships and the evolution** of the site together with the founder

Strategic Skills

Digital Strategy & Business Transformation

Digital strategy, omnichannel transformation, e-commerce, retail innovation, customer experience design, technology adoption

Technology Leadership

System integration, cloud transformation, IT strategy, marketing technology stack, CDP, Al implementation

Innovation Management

Change management, open innovation, cross-functional team leadership, international project orchestration

Industry Expertise

Fashion & luxury vertical, retail dynamics, brand management, customer journey optimization, IT transformation

Training & Certifications

Bachelor's Degree in Communication Sciences | University of Padua (*June 2004*) Thesis: "The enhancement of the territory as a competitive strategy in the global luxury market"

Score: 110 laude

"Maturità Classica" high school diploma Liceo G.G. Trissino di Valdagno (July 1999) Score: 100/100

Executive Education Continues | Digital governance, leadership, change management with numerous certifications in Italy and abroad.

Thought Leadership & Publications

Book

• "Marketing Technologist. Transforming the company with the customer at the center" | Franco Angeli, 2020

Strategic Publications

- Over 400 articles on marketing and digital transformation published in specialized publications
- Book chapters on customer experience, mobile commerce, and digital innovation
- Proprietary blog: internetmanagerblog.com, focus on business innovation (since 2002)

Speaking & Teaching

- Executive lecturers at CUOA, IULM, STOGEA and universities
- **Keynote speakers** on digital transformation, innovation and marketing technology
- **Proprietary channels**: <u>Telegram</u> and <u>WhatsApp</u>, <u>personal newsletter</u>, for thought leadership

Professional Goals

Roles for the future:

- Chief Digital Officer or executive positions in digital transformation
- CIO with a strong business orientation
- Executive roles in customer experience e marketing technology
- Leadership omnichannel retail & e-commerce
- **Advisory and training** on business transformation, digital innovation, Al and emerging technologies with strong organizational focus

Born on 23/02/1980 | Married | Consent to the processing of personal data under the GDPR Further details on professional skills on the Linkedin profile